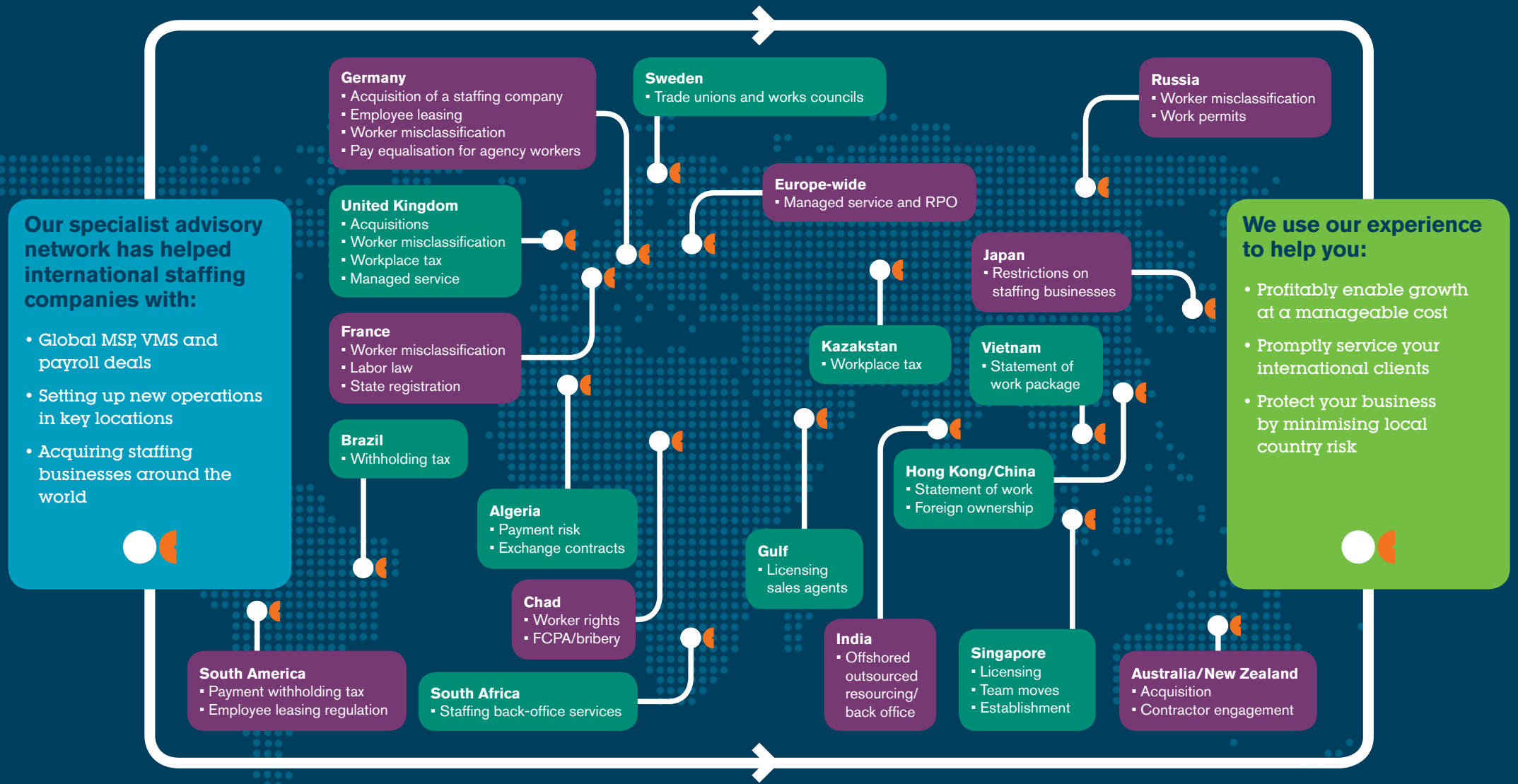


International staffing services

Your route to global success



Global companies are hiring a growing proportion of overseas workers on a ‘contingent’ basis. This means staffing suppliers are being asked to service hiring organizations not just in Miami, San Francisco and London but also further afield in places like Munich, Sao Paolo, Singapore and beyond. Our joined-up understanding of global risk and compliance issues means that we can ensure your international growth is prompt, profitable and protected.

Most major hirers with international operations are planning on running global contingent worker programs and remodelling local contracts to minimise risk. As a result, many staffing companies not currently established outside the US are showing interest in buying overseas staffing businesses or setting up local operations or ‘partnering’ with local staffing companies and payroll companies.

Each country approaches worker misclassification slightly differently. Local employment/labor law, tax and regulatory risks need to be addressed if staffing companies are to deliver services promptly, profitably and in a way that protects both them and their clients. There is no one-size-fits-all approach.

As leading advisers to the staffing sector we know exactly how to help you grow your overseas operations in a way that protects you and your clients. We have built a specialist network of in-country lawyers who can help you deliver a compliant solution to your client.

“We engaged Osborne Clarke to assist us on this transaction because of their knowledge and expertise in the recruitment sector in the UK and Europe.”

Chris Hartman, President of International Operations, Allegis Group

We do more than just co-ordinate advice, though, we make sure that it is:

- tested to ensure that it makes sense;
- risk assessment based;
- of consistent quality;
- commercially relevant to your organization.

Our international team of staffing experts has advised on 20 global M&A, staffing, MSP and RPO projects covering 40 countries in the last 2 years.

The international projects we have acted on have involved UK-, US- and Japanese-owned staffing companies winning global appointments to provide staffing services internationally. Typically we advise on terms of the UK/US master agreement and then agree (with the help of local lawyers around the world) local country variances to the master supply agreement. We ensure that all key employment/labor, regulatory and tax requirements are addressed.

If you want to hear more please contact one of our specialist team.



Kevin Barrow
Partner, UK

T +44 20 7105 7030

kevin.barrow@osborneclarke.com



Andrew Saul
Senior Partner, UK

T +44 20 7105 7372

andrew.saul@osborneclarke.com



Frances Lewis
Consultant, UK

T +44 20 7105 7032

frances.lewis@osborneclarke.com



Thomas Leister
Partner, Germany

T +49 89 5434 8060

thomas.leister@osborneclarke.com



Jorgo Tsiris
Partner, Amsterdam

T +31 20 702 8618

jorgo.tsiris@osborneclarke.com