

International Expansion & Growth



Introduction

'In a box' packages

About us

Contacts

Our Approach

→ We bring a different approach to helping you expand your business outside of the US. Our approach ensures you efficiently enter a new market whilst minimizing the headache of overseas law and regulation.

Our Services

→ We offer a range of solutions which provide cost certainty and are designed with fast growing innovative US companies in mind.

In time-zone support

→ We provide a dedicated 'in time-zone' project manager who will support you through the process by quarterbacking our overseas experts. They will also provide valuable sector and market intelligence insights.

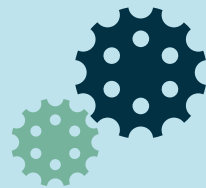
The right partner globally

→ Our approach has become known among fast growing businesses for helping them achieve success across the globe.

Our international market entry packages focus on three key areas:

Corporate Infrastructure

Establishing your overseas entity and designing the basic tax structure with your parent company.



People

Localized-template employment contracts, guidance on employing a team outside the US and basic stock option localization.



Trading

Advice on the key legal issues you will encounter as you scale your international operations, such as localisation of T&Cs and data privacy compliance.



In addition to our signature In a Box packages, we offer essential add-on services for our clients including:

Immigration

Tax efficient stock option plans

Contracts

IP

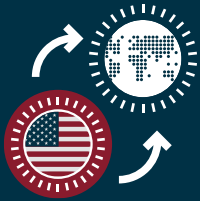
Data privacy

Tax

Product regulatory

Real estate

Advertising and marketing



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	Belgium
	China
	France
	Germany
	India
	Italy
	Poland
	Singapore
	Spain
	Sweden
	The Netherlands
	UK

Osborne Clarke's "In a box" packages are a fixed fee menu of services that enable your company to get up & running quickly and efficiently.

UK

→ Corporate Infrastructure

- Establishment of a subsidiary company in the UK
- Guidance on statutory duties and liabilities for directors of the UK subsidiary
- Company secretarial services for the UK subsidiary
- A cost plus basis intercompany agreement between your US parent company and UK subsidiary

→ People

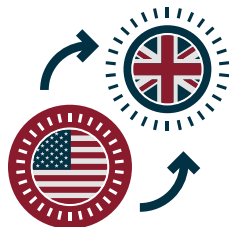
- HR guidance pack to help your local HR team get to grips with UK employment law
- A template offer letter for employees
- A template employment agreement
- A UK sub plan for the grant of unapproved stock options

→ Trading

- Commercial roadmap report to help identify the main areas of UK commercial law your business will need to consider in the first 18 months of UK operations
- Guidance on UK data protection and privacy laws
- Guidance on the use of US contractual terms in the UK

→ Individualized Services

- Three calls of up to one hour to discuss your corporate structuring, employment/stock option queries and commercial legal issues
- Six month check in with our US team
- Dedicated in time zone project manager
- Introductions to our network of other professionals operating in the international expansion space





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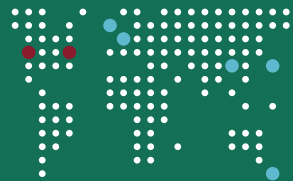
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Tailored to your business

Our costs

Our market entry solutions start at \$15,000. Please ask your Osborne Clarke contact for the full scope and pricing for your chosen jurisdiction.

Helping you achieve global growth



Our **Global Growth Solutions** offering is the perfect solution to help you maintain momentum once you have achieved initial international success. Our Global Growth Solutions suite is designed to address operational challenges, growing compliance obligations and key risks that are amplified as you achieve scale globally.

Testimonials

“Osborne Clarke’s US team did a fantastic job managing our international legal advice with their overseas lawyers and best friend law firms providing guidance and strategic support throughout our international growth efforts.”

Fred Wolens, General Counsel, Recorded Future

“The Osborne Clarke team’s professionalism, expertise and global reach has enabled our own global expansion.”

Pat Clayton, VP of Finance, Liffort

“Osborne Clarke leverages past experience to provide fast and cost effective advice. That is a real strength of the firm.”

Sai Sriskandarajah, General Counsel, Bitly

Credentials

Below is a preview of some of the businesses we have advised:

Allbirds	Our Place
Automation Anywhere	Recorded Future
Blueprint Medicines	Snappy
CircleCI	Uphold
Facebook	Verkada
GoPro	Vlocity
Liffort	Wondery



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Osborne Clarke in numbers

1080+
talented lawyers

working with
300+
expert Partners

In
26
international locations*

advising across
8
core sectors

with insight into
3
Transformational trends

driven by
1
client-centred approach

Our locations around the world

Europe

Belgium: Brussels
France: Paris
Germany: Berlin, Cologne, Hamburg, Munich
Italy: Busto Arsizio, Milan, Rome
The Netherlands: Amsterdam
Poland: Warsaw
Spain: Barcelona, Madrid, Zaragoza
Sweden: Stockholm
UK: Bristol, London, Reading

USA

New York, San Francisco

Asia

China: Shanghai
India*: Bangalore, Mumbai, New Delhi
Singapore

Osborne Clarke is the business name for an international legal practice and its associated businesses. Full details here: osborneclarke.com/verein/

*Services in India are provided by a relationship firm

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